





Training the Modern Workforce

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- > Ray Deatherage, GTI Energy, Director of Education & Training

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Presenter Introduction – New Jersey Natural Gas



Connor Wells: Project Management Specialist with NJNG

- 3rd generation at NJNG
- 7 years with NJNG including 5 within the Training and OQ Department
- 12 years as a certified Level 2 fire instructor
- 10 years focused on innovating and integrating new training methods and technologies into training programs.
 - Updating and enhancing all NJNG's training programs
 - Updating training practices for new state-of-the-art training center at NJNG
 - Revamping state (NJ) basic firefighter training program
 - Co-Chair of GTI Energy's NextGen Training Consortium



Co-Presenter Introduction – GTI Energy

Ray Deatherage: Director, Education and Training with GTI Energy

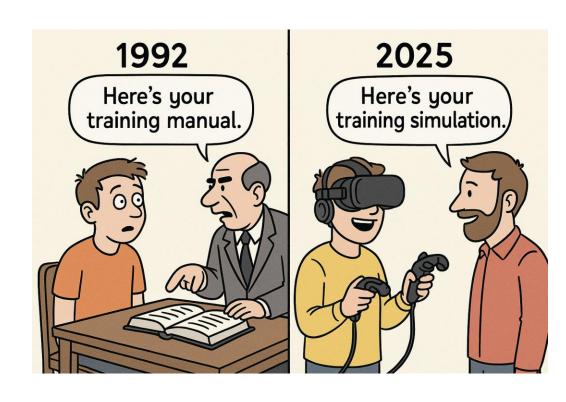
- -33 years' experience in the natural gas industry
- -25 years' experience with a local distribution company (LDC)
 - Operations, Standards, Materials, Failure Analysis, Quality Assurance, Compliance, Training, and Operator Qualification
- -20 years' experience developing, delivering, and maintaining training and qualification programs for over 1,600 personnel at an LDC
- –9 years' experience developing and deploying digital and immersive training content





Presentation Outline

- Why Workforce Training Matters Now More Than Ever
- Generational Differences in Learning
- Trends Across the Industry
- NJNG's Approach to Modern Training
- Student Surveys: Traditional vs. Modern
- Industry Engagement
- Building a Culture of Continuous Learning
- Technology Use Case Review
- Call to Action: Start Small, Scale Fast



Icebreaker Questions: Investment in Modern Training



- What is the organizational cost to onboard a new employee? \$20,000? More?
- How many organizations invested \$20,000 into updating their training content in the past 12 months?
- What is the financial impact of inadequate or poor training for an organization?
 - -Poor employee retention, increased company expenses due to rework, increase in remedial training costs, increase in employee injuries and lost time, increase in state commission citations, cost of a system failure or outage, increase in bargaining unit grievances.....

Does your training content meet the needs of your "current" workforce?

Why Workforce Training Matters Now More Than Ever



- Large percentage of utility workforce eligible for **retirement** in the next 5 years.
- Safety, compliance, and public confidence hinge on qualified personnel.
- *New employees are entering the industry with less technical skills.
- *Accelerated employee progression into roles with high-risk activities (e.g., tapping & stopping).
- Upskilling must keep pace with emerging technologies. (e.g., Pressure Regulators, GIS, Material Traceability, etc.)





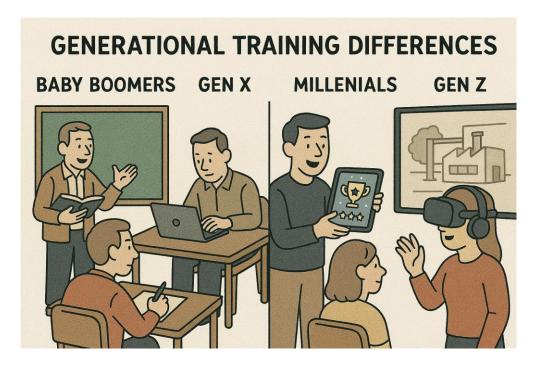




Generational Differences in Learning

- Four generations in today's workforce. (Boomers, Gen X, Millennials, Gen Z)
- Boomers: prefer structured classroom, manuals, instructor-led.
- Gen X: value blended learning and autonomy
- Millennials & Gen Z: digital-first, mobile, interactive, and peer-based.
- **Stat**: 74% of employees want to learn during spare time at work (LinkedIn Learning).





How have you adapted your training content to address all learning styles?

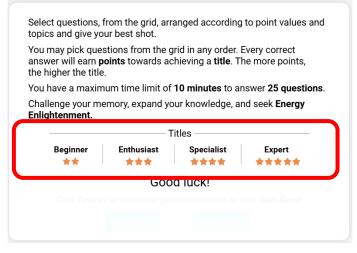


Training Trends Across the Industry

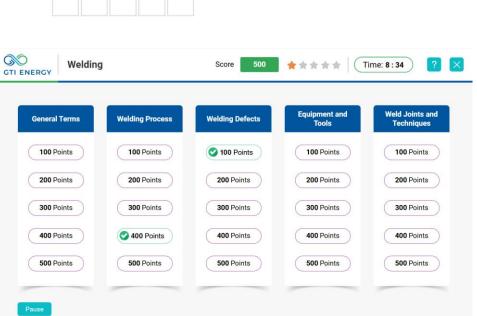
- Blended learning over traditional only.
- Rise in **microlearning**: 5 to 10-minute chunks.
- Growing adoption of gamification, scenariobased learning, and immersive tools.

On-demand content and just-in-time training

are gaining ground.









NJNG's Approach to Modern Training (1 of 2)

1. Visual Aids

Effective job aids.

2. Just-in-Time Learning

Micro-videos (VideoNitch)

3. Field Trainers

- Bringing field personnel to assist in training, providing a second perspective and fostering collaboration with future colleagues.
- Book of Repetitions. (GoCanves)





Example of a 4:56 minute micro-video for Pipe Installation.



NJNG's Approach to Modern Training (2 of 2)

4. Flipped Classroom

- Videos followed by practical application.
- Peer collaboration on training scenarios.
- Hands-on exams over written tests.

5. LMS

Access to all training materials before and after sessions.

6. Virtual Reality (VR) Training

- Supplementing dangerous tasks with virtual reality to demonstrate and train on processes and procedures.
- Providing realistic scenarios such as emergency response, outside leak investigations, and inside leak investigations.





Student Survey Feedback on Improving Training



Training Stakeholders

- Field Technicians
- Supervisors, Operations
- Managers, Operations
- Engineers
- Construction Inspectors
- State Commission Staff

Survey Feedback



- Micro-videos*
- Gamified learning
- Scenario branching
- Group exercises
- 3D interactive models
- 360° experiences
- Virtual reality (VR)
- Hands-on
- Hybrid (self-study + instructor led)

Not one student survey requested more PowerPoints.





New Jersey Natural Gas

- Industry wants:
 - –More scalable, consistent training.
 - -Customizable content to fit utility specific procedures.
 - -Mobile delivery (smartphones/tablets).
 - -Faster upskilling for new hires and contractors.
 - –Less multi-day sessions and more focused shorter sessions.
- Utility leaders prefer scenario and simulation-based assessment tools.







Building a Culture of Continuous Learning

- Training is not one-and-done it's continuous and embedded in work culture.
- Offer performance support tools, job aids, and peer mentoring.
- Recognize achievements: digital badges, certifications, micro-credentials, leader boards.











Virtual Reality (VR) Use Case

• Virtual reality training delivers **safe**, immersive, and cost-effective skill development for **high-risk** and **complex** tasks in the natural gas industry.

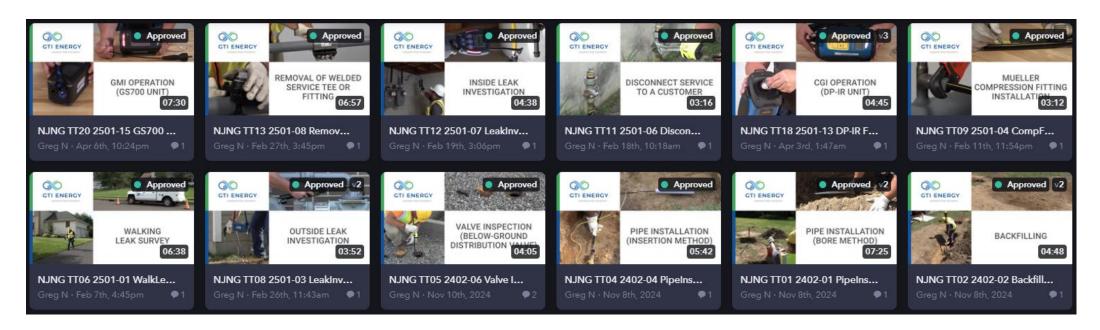






Micro-Video Use Case

• Micro-videos provide on-demand, targeted training for the natural gas industry—delivering critical knowledge in minutes, right when and where workers need it most.

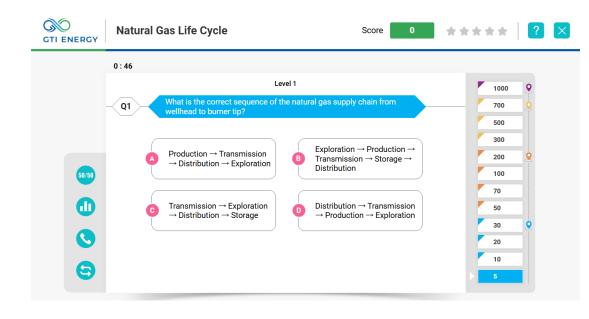


Video length varies from 3:12 to 7:30 minutes.



Gamification Use Case

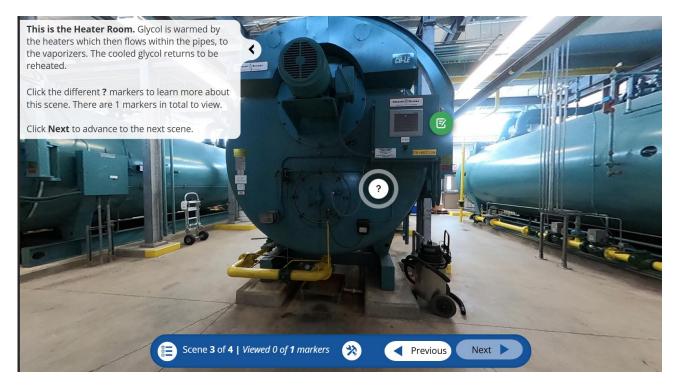
- Gamification transforms training in the natural gas industry by boosting **engagement**, improving **retention**, and **motivating** learners through interactive, real-world challenges that mirror field conditions.
 - Energy Enlightenment (Jeopardy)
 - Fueling Your Future (Who Wants to be a Millionaire)
 - Pipeline Peril (Hangman)
 - Renewable Recall (Memory Match)
 - Sustainable Systems Sorter (Drag and Drop)
 - Pipeline Puzzler (Crossword)





360° Experience Use Case

 360-degree interactive experiences immerse trainees in real-world natural gas environments—enhancing situational awareness, safety decisionmaking, and operational readiness without leaving the classroom.



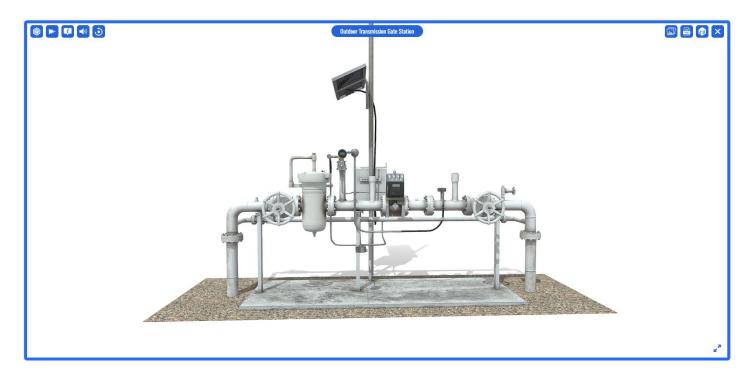


3D Interactive Model Use Case

• 3D interactive experiences bring complex natural gas systems to life—allowing trainees to **explore**, **practice**, and **master** procedures in a dynamic, hands-on virtual environment that drives deeper understanding

and safer field performance.

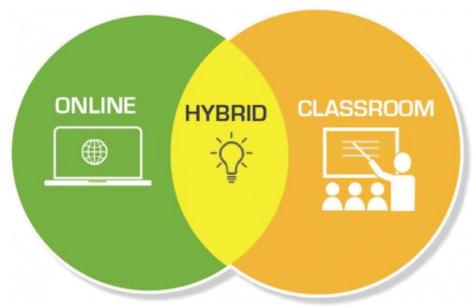
- Annotations
- Cut-Aways
- Animations
- Voiceover
- Supporting Media





Hybrid Training Use Case

- Hybrid training combines the structure of classroom learning with the flexibility of self-study—enabling the natural gas industry to deliver consistent, scalable, and efficient workforce development without sacrificing depth or field readiness.
 - o ILT & VILT
 - ILT & Digital Training (self-study)
 - vILT & Digital Training (self-study)





Call to Action: Start Small, Scale Fast



- Pilot microlearning program.
- Survey learners for feedback on learning preferences (e.g., Microsoft Forms).
- Integrate one immersive tech like 360°, 3D interactive models, or VR.
- Collaborate across utilities don't reinvent the wheel.







Audience Questions

- How do you develop instructors to become effective facilitators of training for all generations? What's your current practice?
- Have you surveyed your workforce, the Modern Learner, on their preferred training methodology?
- Is your training content **readily available** to the workforce outside of the training environment (e.g., classroom)?
- If so, is it bite sized and in a format that everyone will be able to come to the same conclusion for how to perform a task?



solutions that transform

Questions?





Thank you!

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