Who we are…

Dan Bartels
VP – Operations
(big picture)

Jerry Blocker
Team Leader – Coring Division
(He actually gets his hands dirty!)

James Stieva
Marketing + Communications
(likes to talk…)
But of course we are just a small part of the team that is…
we dig a little deeper.™

hydrovac excavation

coring + restoration

backfill + compaction
What's this all about?

- hydrovac excavation
- coring + restoration
- backfill + compaction

we dig a little deeper.™
To us, *Dig A little Deeper*

Means:

- Commitment
- Ideas
- Service
- Innovation

*(Actually doing all the things marketers like to talk about.)*
INNOVATION

#1
Once reinstated, restoration is virtually invisible…

…so, if needed, how do you find them back?

Q:
A: There’s an app for that!

GPS Tracking
T2- Tomken rd and Eglinton Ave
Mississauga
11-22
Start Date May 28/2012
40 cores
Public - 0 views
Created on May 26 - By: Updated 2 days ago
Rate this map - Write a comment - KML

T1
In road, 8 Inches (turn lane) Latitude 43.6249401 Longitude - 79.6272230 Cored May 28/2012 Reinstated May 30/2012

T2
In Road, 8 Inches(turn lane) Latitude 43.6254593 Longitude - 79.6278462 Cored May 28/2012 Reinstated May 30/2012

T3
In Road, 8 Inches (turn lane) Latitude 43.6257183 Longitude - 79.6277490 Cored May 28/2012 Reinstated May 30/2012

T4
In Road, 8 Inches ( turn lane) Latitude 43.6256267 Longitude - 79.6290083 Cored May 28/2012 Reinstated May 31/2012

T5
In Road 8 Inches ( in turn lane) Latitude 43.6260014 Longitude - 79.6280771 Cored May 25/2012 Reinstated May 31/2012

T6
INNOVATION

#2

Pole Hole Cuts
BOND GEAR IS HERE.

Pole Hole Project: Toronto, Ontario
So what are our issues, barriers, hurdles.....what's standing in the way?
This is how we see it...
Stakeholders:

Utilities:
*Enbridge, Union Gas*

General Contractors

Sub-contractors

Gov’t: Own the roads

What about the Public?
So...how do we get from here:
Stakeholders:

Utilities: Enbridge, Union Gas

General Contractors

Sub-contractors

Gov’t: Own the roads

What about the Public?
...to here:
Stakeholders:

Utilities:
Enbridge, Union Gas

General Contractors

Sub-contractors

Gov't: Own the roads

What about the Public?
Stakeholders:

Utilities: Enbridge, Union

General Contractors

Sub-contractors

Gov’t: Own the roads

REducing costs

Everyone likes lower costs
Because when we reduce the costs...

Everyone, including the public.....

WINS
Thanks.

That was fun. What did you think?

Seriously. This is the discussion part. Don’t make me call on you.
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(note: .ca, not .com – don’t go there)